



# Shared Capital<sup>TM</sup> Cooperative

LAUNCHING OUR 40<sup>TH</sup> YEAR OF BUILDING ECONOMIC DEMOCRACY

**Annual Member Meeting**  
**May 24, 2018**

# Speaker Bios

## Shared Capital's 2018 Cooperative Forum

### *Working Better Together: Cooperatives Stabilizing Work in a Disruptive Economy*



Peter Ibik      MontCo Union Taxi Cooperative, Montgomery County, MD

Peter is the President of the MontCo Union Taxi Cooperative and president of the local National Taxi Workers Alliance of the AFL-CIO in Washington, DC. Peter was a founding member of his co-op which is challenging the low wages, high fees on credit card transactions, competition from unregulated driving services and unethical business practices endemic of the industry.



Patrick Martin      A1 DesignBuild, Bellingham, WA

Patrick is the General Manager of A1DesignBuild, a worker-owned cooperative specializing in historic renovation, high performance design and construction and high quality residential remodeling. Patrick has worked extensively in experiential education and organizational development, residential remodeling, furniture and timber frame design and construction.



Lucha Silva      eQuality HomeCare Co-op, New Braunfels, TX

Lucha is the Alternate Administrator and President of the Board of Directors of eQuality HomeCare, a worker-owned cooperative in South Central Texas. She first received specialized training in in-home care in 1999 for her medically fragile baby sister. An adamant supporter of the principles embodied in worker-owned co-ops, she began working with eQuality in 2015 as a caregiver, eventually working her way up the proverbial ladder, greatly improving her situation as a single mom.

## Special Guest Speaker



Hanan El-Youssef      Sobey Business School, Saint Mary's University

Hanan has prior experience in Syria, Lebanon, and Belgium in international development and with cooperatives. She most recently was responsible for the Blueprint for a Co-operative Decade at the International Co-operative Alliance. As Senior Associate at Saint Mary's University Co-operative Management Education program in Halifax, Nova Scotia, she is helping cooperatives implement Principle 5 and enhance their commitments to education.



## **2018 Annual General Membership Meeting Agenda**

### **3:00 pm Welcome and Business Meeting**

- I. Welcome
- II. Procedural
  - a. Verification of a quorum by the presiding officer
  - b. Proof of notice of meeting
  - c. Reading and approval of all unapproved minutes
- III. 2017 Year in Review
- IV. NCB/Shared Capital Collaboration - Ann Fedorchak
- V. 2018 Election Results
- VI. Unfinished Business
- VII. New Business
- VIII. Question and Answer
- IX. Adjourn Business Meeting

### **4:10 pm Speaker - Hanan El-Youssef**

Hanan El-Youssef, who managed the International Co-operative Alliance's Blueprint for a Co-operative Decade, will speak about the role of education in cooperatives and the Co-operative Management Education program at Saint Mary's University in Halifax, Nova Scotia.

### **4:25 pm Cooperative Forum**

*Working Better Together: Cooperatives Stabilizing Work in a Disruptive Economy*

Workers around the United States are turning to cooperatives to create better workplaces and more successful businesses. Members of three worker co-ops will discuss their experiences and why they wanted to go co-op at their workplace.

Lucha Silva, *Board President, Caregiver, eQuality HomeCare Co-op;*

Peter Ibik, *President, MontCo Union Taxi Co-op; and*

Patrick Martin, *General Manager, AIDesignBuild*

### **5:30 to 6:30 pm Reception**

Hors d'oeuvres, soft drinks; wine and beer cash bar.

**SHARED CAPITAL COOPERATIVE**  
**BALANCE SHEETS**  
December 31, 2017 and 2016

	2017	2016
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash	\$ 537,037	\$ 863,069
Accounts receivable	941	23,510
Prepaid expenses	21,640	6,832
Accrued interest receivable	52,191	40,241
Current portion of notes receivable	1,867,446	1,717,799
<b>Total current assets</b>	<b>2,479,255</b>	<b>2,651,451</b>
Property and equipment - net	27,652	3,941
Intangible assets - net	25,893	34,433
<b>OTHER ASSETS</b>		
Security deposit	3,000	-
Equity in other cooperatives	154,560	148,160
Notes receivable less current portion - net of loan loss allowance	8,301,849	8,044,911
Deferred tax asset	166,200	166,200
<b>Total assets</b>	<b>\$ 11,158,409</b>	<b>\$ 11,049,096</b>
<b>LIABILITIES AND EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
Accounts payable	\$ 9,946	\$ 7,517
Accrued expenses	212,142	114,435
Deferred revenue	3,456	-
Funds held for others	274,949	361,278
Current portion of accrued interest payable	204,065	226,688
Current portion of long-term debt	2,962,849	1,220,009
<b>Total current liabilities</b>	<b>3,667,407</b>	<b>1,929,927</b>
<b>LONG-TERM LIABILITIES</b>		
Long-term debt net of current portion	5,762,642	7,187,432
Accrued interest payable net of current portion	67,570	24,480
<b>Total liabilities</b>	<b>9,497,619</b>	<b>9,141,839</b>
<b>EQUITY</b>		
Preferred stock, \$10 par value, 500,000 shares authorized, 169,903 shares issued and outstanding	1,699,031	1,699,031
Common stock - voting, \$10 par value, 1,000 shares authorized, 494 and 474 shares issued and outstanding	4,940	4,740
Common stock - nonvoting, \$10 par value, 500,000 shares authorized, 157,893 shares issued and outstanding	1,578,929	1,578,929
Additional paid-in capital	627,978	584,481
Accumulated deficit	(2,250,088)	(1,959,924)
<b>Total equity</b>	<b>1,660,790</b>	<b>1,907,257</b>
<b>Total liabilities and equity</b>	<b>\$ 11,158,409</b>	<b>\$ 11,049,096</b>

**SHARED CAPITAL COOPERATIVE**  
**STATEMENTS OF INCOME**  
Years ended December 31, 2017 and 2016

	2017	2016
	Amount	Amount
<b>REVENUE</b>		
Interest income - loans	\$ 704,967	\$ 607,242
Interest income - cash accounts	1,393	14,208
Loan fees	33,465	84,656
Loan recovery income	24,199	343
Contributions	10,550	78,150
Consulting income	3,200	7,828
Other	103	7,772
Total revenue	777,877	800,199
<b>EXPENSES</b>		
Personnel	479,718	510,250
Interest	191,556	167,580
Provision for loan losses	171,866	203,688
Outside services	56,886	25,861
Seminars, travel, and training	50,913	40,761
Occupancy	37,797	25,958
Legal	20,212	18,734
Advertising	18,520	23,080
Depreciation and amortization	14,694	13,111
Office supplies	10,261	10,090
Board expense	8,940	12,293
Dues	5,051	4,680
Fees	1,130	3,173
Miscellaneous	497	2,137
Total expenses	1,068,041	1,061,396
<b>Net loss before income taxes and patronage dividend</b>	(290,164)	(261,197)
Provision for income taxes	-	-
Patronage dividend	-	-
<b>Net loss</b>	<u>\$ (290,164)</u>	<u>\$ (261,197)</u>

# Outcomes and Impact 2017



**\$3**  
million  
financed



**7**  
co-ops  
started  
and converted



**16**  
loans



**723**  
jobs  
created and  
maintained



**95%**  
to co-ops in  
low-income  
communities



**63%**  
of grocery loans in  
food deserts

## Impact Spotlight

10 years of the Worker Ownership Loan Fund

In partnership with the United States Federation of Worker Cooperatives

**40**  
loans

**\$3.2**  
million  
borrowed

**\$5K to \$400K**  
range of loan size



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