

FINANCIAL STATEMENTS

December 31, 2021 and 2020

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#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Shared Capital Cooperative St. Paul, Minnesota

## Opinion

We have audited the accompanying financial statements of Shared Capital Cooperative (a Minnesota Cooperative), which comprise the balance sheets as of December 31, 2021 and 2020, and the related statements of income, retained earnings, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Shared Capital Cooperative as of December 31, 2021 and 2020, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

# Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Shared Capital Cooperative and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Shared Capital Cooperative's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of Shared Capital Cooperative's internal control. Accordingly, no
  such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Shared Capital Cooperative's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Wegner CPAs, LLP Madison, Wisconsin

Wegner CAS CCP

April 12, 2022

BALANCE SHEETS December 31, 2021 and 2020

	2021	2020
ASSETS CURRENT ASSETS		
Cash	\$ 8,444,879	\$ 2,840,985
Accounts receivable Prepaid expenses	190,676 94,593	446,777 26,787
Accrued interest receivable	78,598	61,355
Current portion of notes receivable	3,549,654	2,328,571
Total current assets	12,358,400	5,704,475
Property and equipment - net Intangible assets - net	28,685 13,187	19,937 15,846
	13,107	13,040
OTHER ASSETS Security deposit	3,000	3,000
Equity in other cooperatives	154,560	154,560
Deposit in other cooperative  Notes receivable less current portion - net of loan loss allowance	5,000 8,245,907	5,000 9,996,331
Deferred taxes	87,000	456,000
Total assets	\$ 20,895,739	\$ 16,355,149
LIABILITIES AND EQUITY		
CURRENT LIABILITIES Accounts payable	\$ 17,721	\$ 22,723
Accrued expenses	19,508	4 22,723 15,944
Deferred revenue	735,688	100,000
Funds held for others Income taxes payable	331,039 31,020	324,749 17,998
Current portion of accrued interest payable	173,168	141,209
Current portion of long-term debt	3,368,186	3,509,525
Total current liabilities	4,676,330	4,132,148
LONG-TERM LIABILITIES		
Accrued interest payable net of current portion Long-term debt net of current portion and loan costs	150,991 12,840,893	124,234 9,348,073
Total liabilities	17,668,214	13,604,455
EQUITY Preferred stock, \$10 par value, 500,000 shares authorized,		
259,015 and 250,447 shares issued and outstanding	2,590,147	2,504,467
Common stock - voting, \$10 par value, 1,000 shares authorized,	4.470	2.020
417 and 392 shares issued and outstanding Common stock - nonvoting, \$10 par value, 500,000 shares	4,170	3,920
authorized, 155,790 and 155,792 shares issued and outstanding	1,557,901	1,557,921
Additional paid-in capital	657,590	642,893
Retained patronage Accumulated deficit	82,785 (1,665,068)	42,090 (2,000,597)
Total equity	3,227,525	2,750,694
Total liabilities and equity	\$ 20,895,739	\$ 16,355,149

See accompanying notes.

# STATEMENTS OF INCOME

Years Ended December 31, 2021 and 2020

	2021	2020
REVENUE		
Interest income - loans	\$ 871,207	\$ 743,138
Interest income - cash accounts	13,580	7,919
Loan fees	107,873	122,273
Loan recovery income	11,826	53,299
Grants and contributions	2,634,706	1,178,054
Consulting income	700	3,900
Other	10,000	9,400
Total revenue	3,649,892	2,117,983
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EXPENSES		
Provision for loan losses	912,731	260,568
Personnel	680,657	555,009
Outside services	419,267	93,839
Interest	303,233	226,509
Contributions	185,000	210,000
Professional services	81,558	66,473
Advertising	60,139	26,815
Occupancy	55,096	50,896
Office supplies	34,070	32,332
Depreciation and amortization	18,732	15,834
Seminars, travel, and training	12,884	13,497
Fees	11,239	1,577
Dues	8,749	8,621
Board expense	824	46
Total asmanas	0.704.470	4 500 040
Total expenses	2,784,179	1,562,016
Net income before income taxes and patronage dividend	865,713	555,967
Provision for income taxes	(417,809)	(177,998)
Patronage dividend	(40,695)	(29,726)
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Net income	\$ 407,209	\$ 348,243

SHARED CAPITAL COOPERATIVE STATEMENTS OF EQUITY Years Ended December 31, 2021 and 2020

	Preferred Stock	Common Stock - Voting	Common Stock - Nonvoting	Additional Paid-In Capital	Retained Patronage	Accumulated Deficit	Total Equity
Balance December 31, 2019	\$ 2,164,467	\$ 5,320	\$ 1,554,429	\$ 622,668	\$ 12,532	\$ (2,348,840)	\$ 2,010,576
Purchases Redemptions Stock converted Patronage dividend Net income	340,000	360 (430) (1,330) - -	2,020 (20) 1,492 -	23,365 (3,140) - - -	(6) (162) 29,726	- - - 348,243	365,745 (3,596) - 29,726 348,243
Balance December 31, 2020	2,504,467	3,920	1,557,921	642,893	42,090	(2,000,597)	2,750,694
Purchases Redemptions Stock converted Preferred stock dividend Patronage dividend Net income	14,000 - 71,680 -	270 (20) - - -	(20) - -	17,010 (2,333) 20 -	40,695	- (71,680) - 407,209	31,280 (2,353) - - 40,695 407,209
Balance December 31, 2021	\$ 2,590,147	\$ 4,170	\$ 1,557,901	\$ 657,590	\$ 82,785	\$ (1,665,068)	\$ 3,227,525

# STATEMENTS OF CASH FLOWS Years Ended December 31, 2021 and 2020

	-	2021	 2020
CASH FLOWS FROM OPERATING ACTIVITIES  Net income  Adjustments to reconcile net income to	\$	407,209	\$ 348,243
net cash flows from operating activities Depreciation and amortization Change in loan loss allowance Deferred taxes		18,732 544,567 369,000	15,834 131,461 160,000
(Increase) decrease in assets Accounts receivable Prepaid expenses Accrued interest receivable		256,101 (67,806) (17,243)	(139,680) (723) (15,638)
Increase (decrease) in liabilities Accounts payable Accrued expenses Deferred revenue Funds held for others Income taxes payable Accrued interest payable		(5,002) 3,564 635,688 6,290 13,022 58,716	(4,788) (150) 92,000 41,353 17,342 (73,543)
Net cash flows from operating activities		2,222,838	 571,711
CASH FLOWS FROM INVESTING ACTIVITIES  Proceeds from notes receivable  Purchases of property and equipment Issuance of notes receivable		2,890,587 (24,821) (2,905,813)	2,069,704 (3,180) (4,205,851)
Net cash flows from investing activities		(40,047)	(2,139,327)
CASH FLOWS FROM FINANCING ACTIVITIES Issuance of long-term debt Payments on long-term debt Amortization of loan costs Purchases of common stock Redemptions of common stock Purchases of preferred stock Patronage dividend retained Redemptions of retained patronage		4,366,875 (1,016,281) 887 17,280 (2,353) 14,000 40,695	2,914,641 (722,750) 886 25,745 (3,590) 340,000 29,726 (6)
Net cash flows from financing activities		3,421,103	2,584,652
Net change in cash		5,603,894	1,017,036
Cash at beginning of year		2,840,985	 1,823,949
Cash at end of year	\$	8,444,879	\$ 2,840,985
SUPPLEMENTARY DISCLOSURES  Cash paid for interest Cash paid for income taxes	\$	243,630 17,998	\$ 299,166 656

See accompanying notes.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Business**

Shared Capital Cooperative (Shared Capital) is a member-owned and member-governed financial intermediary providing loans to support the growth and development of cooperative enterprises. Shared Capital is certified as a Community Development Financial Institution (CDFI) by the United States Department of Treasury and provides financing to consumer, worker, housing, and producer cooperatives and their members throughout the United States. Shared Capital's mission is to build a just, equitable, and democratic economy by investing in cooperative enterprises.

Formed in 1978, Shared Capital is organized as a cooperative association under Chapter 308A of Minnesota law and has 300 member cooperatives and 100 individual members. Shared Capital obtains funds from its members as well as from non-member individuals and institutions interested in supporting the cooperative economy.

#### **Accounts Receivable**

Shared Capital considers all accounts receivables to be fully collectible based on historical experience. Accordingly, no allowance for doubtful accounts has been established. If amounts become uncollectible, they will be charged to operations when that determination is made.

## Notes Receivable

Shared Capital provides commercial loans to cooperatively owned businesses and housing organizations throughout the United States. The ability of the borrowers to honor their contracts is dependent upon sound management of the cooperative, general economic conditions, and the value of collateral, including real estate, equipment, and other business assets securing the loan.

Notes receivable are stated at unpaid principal balances, less an allowance for loan losses. Interest on loans is recognized over the term of the loan and is calculated using the simple-interest method on principal amount outstanding.

Loans are placed on non-accrual status or written off if all or a portion of the loan is deemed to be uncollectible by management based on economic conditions, business conditions, and collection efforts. It is Shared Capital's policy that any loan that is more than 120 days delinquent will be written off unless management determines that repayment of the loan is imminent, whether through collections, liquidation, or foreclosure. The Board of Directors must approve the write off of any loan, generally upon recommendation from the Loan and Finance Committees.

### **Property and Equipment**

Purchases of property and equipment over \$1,000 are capitalized at cost and depreciated using the straight-line method over the estimated useful lives of the assets.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

### **Intangible Assets**

Intangible assets consist of website development and trademark costs. Website development costs are amortized over 3 years and trademark costs are amortized over 10 years using the straight-line method.

#### Allowance for Loan Losses

The allowance for loan losses is a non-cash reserve established against potential or expected losses on loans. Each loan in the portfolio is assigned a risk rating and each rating has a corresponding percentage that must be set aside as an allowance. The ratings and the allowance are evaluated regularly by management based upon qualitative factors that require a high degree of management judgment. These factors include adverse situations that may affect the borrower's ability to repay, estimated value of the underlying collateral, and prevailing economic conditions. The Loan Committee establishes initial risk ratings at the time loans are approved and must approve any changes to ratings. On a quarterly basis the Loan Committee reviews and approves all risk ratings and the allowance for loan losses. The Board of Directors reviews the allowance and risk ratings at least annually. In addition to the accrual-based allowance for loan losses, Shared Capital holds cash reserves for its loans made through the Accelerate Employee Ownership Program. At December 31, 2021 and 2020, these cash reserves totaled \$290,000 and \$200,000.

The allowance for loan losses is established as losses are estimated. Loan losses are charged against the allowance when management believes the loan is uncollectible. Subsequent recoveries are recorded as loan recovery income.

#### Loan costs

Loan costs are the cost, including legal fees, associated with obtaining specific long-term liabilities. Loan costs of \$10,318 incurred in 2019 are being amortized over the length of the underlying note payable. Amortization of loan costs, recorded as interest expense in the statements of income, was \$887 and \$886 for 2021 and 2020. Accumulated amortization was \$2,225 and \$1,338 at December 31, 2021 and 2020.

## Subscription fees

Subscription fees consist of costs associated with the issuance of equity in Shared Capital and are recorded on the balance sheets as a reduction of additional paid-in capital. Subscription fees totaled \$100,580 at December 31, 2021 and 2020.

### Advertising

Advertising costs are expensed as incurred.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### **Income Taxes**

Shared Capital is taxed as a cooperative and is subject to the provisions of Subchapter T of the Internal Revenue Code. The Bylaws of Shared Capital require the cooperative to annually distribute net income from patronage to its members, based on their patronage with Shared Capital, at the discretion of the Board of Directors. Distributions in the form of qualified patronage dividends reduce Shared Capital's income tax liability. However, losses in Shared Capital's patronage business may be carried forward to offset future distributions of net income from patronage.

# **Revenue Recognition**

Grants and contributions revenue is recognized when Shared Capital fulfills its performance obligations required by an award. Conditional awards that have been received but have not yet been recognized as revenue are shown as Deferred Revenue on the balance sheets.

Loan fees revenue consist of non-refundable commitment fees, which are recognized as income when a loan is approved; loan origination fees, which are recognized as income when a loan is closed; and loan servicing fees received from participating lenders/investors and organizations for whom Shared Capital services loans, which are recognized as income when earned.

## **Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

## Date of Management's Review

Management has evaluated subsequent events through April 12, 2021, the date which the financial statements were available to be issued.

### **COVID-19 Pandemic**

The COVID-19 outbreak in the United States that escalated in spring 2020 has resulted in possible economic hardships for Shared Capital's borrowers, investors, and funders. This development could potentially have an adverse effect on Shared Capital's future revenue. However, the financial impact and duration cannot be reasonably estimated at this time.

### NOTE 2 - CONCENTRATION OF CREDIT RISK

Shared Capital maintains cash balances at two financial institutions located throughout the United States. Accounts at each institution are insured by the Federal Deposit Insurance Corporation up to \$250,000. At December 31, 2021 and 2020, Shared Capital's uninsured cash balances totaled approximately \$7,958,000 and \$2,322,000.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

#### NOTE 3 - EQUITY IN OTHER COOPERATIVES

Shared Capital holds a limited number of equity investments as part of its financing activities. These include \$10,000 of preferred stock held in one cooperative, and 5% ownership in each of two limited liability companies, which own commercial buildings that are leased to cooperatives as part of New Market Tax Credit projects. These investments are recorded at cost. The two LLC investments are expected to be redeemed in 2022 when the New Market Tax Credit projects unwind.

#### NOTE 4 - DEPOSIT IN OTHER COOPERATIVE

Shared Capital holds \$5,000 of Class B membership shares in National Consumer Cooperative Bank, the holding company for National Cooperative Bank. Shared Capital does not consider this part of financing activities or the investment portfolio.

### NOTE 5 - NOTES RECEIVABLE

Recorded investments in loans by portfolio segment at December 31, 2021 and 2020 consisted of the following:

	2021	2020
Cooperative housing mortgage loans Cooperative business mortgage loans Cooperative business loans Loans to individuals to purchase cooperative housing (Share)	\$ 3,200,753 875,610 9,018,779 76,886	\$ 4,534,441 834,180 7,703,940 84,241
Total notes receivable Less allowance for loan losses	13,172,028 1,376,467	13,156,802 831,900
Notes receivable - net	\$ 11,795,561	\$ 12,324,902

In addition to the loans summarized above, December 31, 2021 and 2020 Shared Capital serviced \$2,574,649 and \$3,209,270 in off-balance sheet loans, including \$2,374,291 and \$3,006,733 of loan participations, which have been sold to other lenders and loan funds administered for other organizations.

Descriptions of the loan portfolio segments are as follows:

- Cooperative housing mortgage loans are loans for multifamily housing properties secured by a mortgage.
- Cooperative business mortgage loans are loans for commercial real estate secured by a mortgage.
- Cooperative business loans are loans secured by other business assets excluding real estate.
- Loans to individuals are loans to purchase cooperative housing.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

# NOTE 5 - NOTES RECEIVABLE (continued)

The change in the allowance for loans losses in 2021 and 2020 consisted of the following:

	2021			2020		
Beginning allowance Loans written off Increase in provision for loan losses	\$	831,900 (358,164) 902,731	\$	700,439 (121,638) 253,099		
Ending allowance	\$	1,376,467	\$	831,900		

The allowance for loan losses by portfolio segment at December 31, 2021 and 2020 was as follows:

	ooperative housing mortage loans	b	ooperative ousiness nortgage loans	ooperative ousiness loans	ind	oans to lividuals Share)	Total
Beginning allowance Loans written off Increase (decrease)	\$ 110,712 - (26,203)	\$	32,025 - 1,202	\$ 688,742 (358,164) 927,769	\$	421 - (37)	\$ 831,900 (358,164) 902,731
2021 Ending allowance	\$ 84,509	\$	33,227	\$ 1,258,347	\$	384	\$ 1,376,467
Beginning allowance Loans written off Increase	\$ 477,778 - (367,066)	\$	137,727 - (105,702)	\$ 79,563 (121,638) 730,817	\$	5,371 - (4,950)	\$ 700,439 (121,638) 253,099
2020 Ending allowance	\$ 110,712	\$	32,025	\$ 688,742	\$	421	\$ 831,900

The aging of loans by portfolio segment at December 31, 2021 and 2020 was as follows:

	Cooperative housing mortage loans	Cooperative business mortgage loans	Cooperative business loans	Loans to individuals (Share)	Total
Current 31 - 90 90 + days	\$ 3,200,751 - -	\$ 875,611 - -	\$ 9,018,780 - -	\$ 76,886 - -	\$ 13,172,028 - -
2021 Total	\$ 3,200,751	\$ 875,611	\$ 9,018,780	\$ 76,886	\$ 13,172,028
Current 31 - 90 90 + days	\$ 4,534,442 	\$ 834,180 - -	\$ 7,703,939 - -	\$ 84,241 - -	\$ 11,020,655 - -
2020 Total	\$ 4,534,442	\$ 834,180	\$ 7,703,939	\$ 84,241	\$ 13,156,802

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

NOTE 5 - NOTES RECEIVABLE (continued)

The credit quality of loans receivable at December 31, 2021 and 2020 was as follows:

	Cooperative housing mortage loans	Cooperative business mortgage loans	Cooperative business loans	Loans to individuals (Share)	Total
Α	\$ 1,381,412	\$ -	\$ 28,121	\$ 76,886	\$ 1,486,419
В	1,239,038	527,699	2,278,203	-	4,044,940
С	490,119	347,912	4,133,971	-	4,972,002
D	90,182	-	999,664	-	1,089,846
E	-	-	344,452	-	344,452
F	-	-	720,387	-	720,387
G			513,982		513,982
2021 Total	\$ 3,200,751	\$ 875,611	\$ 9,018,780	\$ 76,886	\$ 13,172,028
Α	\$ 2,087,154	\$ -	\$ 159,826	\$ 84,241	\$ 2,331,221
В	1,851,630	484,180	1,420,423	-	3,756,233
С	505,476	350,000	3,836,725	-	4,692,201
D	90,182	-	1,509,109	-	1,599,291
E	-	-	374,635	-	374,635
F	-	-	65,141	-	65,141
G			338,080		338,080
2020 Total	\$ 4,534,442	\$ 834,180	\$ 7,703,939	\$ 84,241	\$ 13,156,802

The categories used to assess the risk profile within the loan portfolio are as follows:

Category	Description of Creditworthiness	Commercial	Share
A+	Highest credit quality, borrower is stable and reliable	0%	0%
A	Borrower is stable and reliable	1%	0.5%
В	Good borrower, but some recent internal or external changes	3%	2%
С	Good borrower, but recent significant internal or external changes	5%	3%
D	Borrower is either rebounding or heading into a period of significant difficulties	10%	6%
Е	Relatively weak borrower facing some internal or external challenges	15%	10%
F	Weak borrower facing significant challenges	25+%	25+%
G	Doubtful	Up to 100%	Up to 100%

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

## NOTE 5 - NOTES RECEIVABLE (continued)

Loans are considered impaired if it is likely that at least some of the principal and interest payments will not be collected. All loans are individually reviewed for impairment. Two business loans totaling \$358,164 were written off as uncollectable in 2021. One business loan totaling \$121,638 was written off as uncollectable in 2020.

#### NOTE 6 - PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2021 and 2020 consisted of the following:

	 2021	2020		
Leasehold improvements Office equipment and furniture	\$ 16,333 69,847	\$	11,321 51,426	
Property and equipment Less accumulated depreciation	 86,180 57,495		62,747 42,810	
Property and equipment - net	\$ 28,685	\$	19,937	

Depreciation expense for 2021 and 2020 was \$16,073 and \$13,174.

## NOTE 7 - INTANGIBLE ASSETS

Intangible assets at December 31, 2021 and 2020 consisted of the following:

	2021		 2020	
Intangible assets - gross Less accumulated amortization	\$	44,656 31,469	\$ 44,656 28,810	
Intangible assets - net	\$	13,187	\$ 15,846	

Amortization expense for 2021 and 2020 was \$2,659 and \$2,660.

# NOTE 8 - LINE OF CREDIT

Shared Capital has a \$500,000 line of credit with National Cooperative Bank secured by cash deposits, which was established in 2017 and renewed in 2021. The line of credit expires in September 2023. It bears an interest rate of 30-day Averaged Secured Overnight Financing Rate plus 225 basis points. There was no outstanding balance on the line of credit at December 31, 2021 and 2020.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

## NOTE 9 - LEASE ARRANGEMENTS

Shared Capital leases office space in St. Paul, Minnesota under an operating lease that expires in July 2022. Shared Capital also leased workspace in a shared office in Northampton, Massachusetts under a month-to-month arrangement through August 2021.

Rent expense was \$41,283 and \$38,859 for 2021 and 2020. Future minimum lease payments are \$20,125 for 2022.

## NOTE 10 - LONG-TERM DEBT

Long-term debt consists of various notes payable to institutional investors, other cooperatives, and individuals.

2021

\$ 16,209,079

2020

\$ 12,857,598

Long-term debt at December 31, 2021 and 2020 consisted of the following:

Senior loans payable Subordinate loans payable Sub-subordinate loans payable Paycheck Protection Program loan	\$ 10,197,034 5,915,068 - 105,070	\$ 6,620,167 5,643,090 500,000 103,321
Long-term debt Less loan costs	16,217,172 8,093	12,866,578 8,980
Long-term debt net of loan costs	\$ 16,209,079	\$ 12,857,598
Long-term debt at December 31, 2021 and 2020 consisted of	the following:	
	2021	2020
Due on demand Due in 2021 Due in 2022 Long-term debt net of current portion and loan costs	\$ 1,474,170 - 1,894,016 12,840,893	\$ 1,645,820 1,863,705 - 9,348,073

Some of the loans payable are subject to covenants as outlined in the loan agreements.

Long-term debt net of loan costs

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

### NOTE 10 - LONG-TERM DEBT (continued)

Future minimum principal payments on long-term debt consist of the following:

	2021
Due on demand	\$ 1,474,170
2022 2023 2024 2025 2026 Thereafter	1,894,016 1,763,813 2,219,201 840,662 906,747 7,118,563
Long-term debt	\$ 16,217,172

The notes payable at December 31, 2021 and 2020 have interest rates ranging from 0% to 4.5%, are unsecured, and mature through 2034.

In April 2020, the Cooperative applied for a Paycheck Protection Program (PPP) loan as part of the Coronavirus Aid, Relief, and Economic Security Act (CARES Act) implemented by the United States Small Business Administration (SBA) to help cover payroll costs, rent, and utilities during the COVID-19 outbreak. The Cooperative received a 1% interest loan from this program, repayable over 24 months, in the amount of \$103,321. If the Cooperative is able to meet certain criteria set forth by the CARES Act, the loan may qualify for partial or full forgiveness as long as the loan is used keep employees and pay eligible costs during the eligible period after receiving the loan. The Cooperative applied for forgiveness during 2021 and is currently waiting on a final determination of forgiveness status from the SBA.

The Cooperative must retain PPP documentation in its files for six years after the date the loan is forgiven or repaid in full and permit authorized representatives of SBA to access such files upon request. SBA may review any loan at any time at its discretion. Therefore, SBA may review the Cooperative's good-faith certification concerning the necessity of its loan request, whether the Cooperative calculated the loan amount correctly, whether the Cooperative used loan proceeds for the allowable uses specified in the CARES Act, and whether the Cooperative is entitled to loan forgiveness in the amount claimed on its application. If SBA determines the Cooperative was ineligible for the loan or for forgiveness in whole or in part, SBA will seek repayment of the outstanding loan balance.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

### NOTE 11 - FUNDS HELD FOR OTHERS

Shared Capital has an agreement with NASCO Development Services (NDS) to provide loan servicing functions for its Kagawa Fund. Shared Capital accumulates principal and interest collections, net of remitting interest due to investors of the Kagawa Fund, for use in providing additional loans on behalf of Kagawa Fund. NDS and the Kagawa Fund investors bear all risk of loss pertaining to these loans. Shared Capital receives a servicing fee for administering the portfolio and closing and origination fees on new loans issued.

At December 31, 2021 and 2020, Shared Capital held \$331,039 and \$324,749 in funds payable to NDS and available for lending. At December 31, 2021 and 2020, Shared Capital was servicing \$200,358 and \$202,537 of loans for the Kagawa Fund, which were not recorded on Shared Capital's balance sheets.

### NOTE 12 - PREFERRED STOCK

At the discretion of the Board of Directors, Shared Capital may pay holders of preferred stock an annual dividend of up to 8% in the form of cash, additional shares of preferred stock, or equity credits. The preferred stock has no voting rights and shares may only be transferred upon the approval of the Board of Directors. The preferred stock has a liquidation preference over other equity.

Shared Capital has an agreement with an investor that allows the investor to redeem all or part of its \$500,000 of preferred stock under certain conditions beginning in April 2021.

## **NOTE 13 - DIVIDENDS**

In 2021 Shared Capital's Board of Directors declared a preferred stock dividend in the amount of \$71,680. No preferred stock dividends were declared during 2020.

Shared Capital's Board of Directors declared nonqualified patronage dividends on 2021 earnings in the amount of \$40,695 and on 2020 earnings in the amount of \$29,726. The dividends were recorded as a component of retained patronage on the balance sheets. The dividends will not be tax deductible to Shared Capital until the year the cash is disbursed to the cooperative's members.

# NOTE 14 - INCOME TAXES

The provision for income taxes for 2021 and 2020 was comprised of the following:

		2021		2020	
Current federal income tax expense Current state income tax expense Deferred income taxexpense	\$	(9,653) (39,156) (369,000)	\$	- (17,998) (160,000)	
Provision for income taxes	\$	(417,809)	\$	(177,998)	

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

### NOTE 14 - INCOME TAXES (continued)

Shared Capital has federal net operating loss carry forwards of approximately \$286,000 that have an indefinite life. Additionally, Minnesota net operating loss carry forwards of approximately \$735,000 begin to expire in 2028.

Deferred taxes consists of the future tax effects of net operating loss carryforwards and timing differences between costs recorded as expenses for financial statement purposes and deductions for income tax purposes.

Shared Capital's total deferred tax asset, valuation allowance, and total deferred tax liability at December 31, 2021 and 2020 consisted of the following:

	2021		2020	
Total deferred tax asset Valuation allowance Total deferred tax liability	\$	117,000 - (30,000)	\$ 488,000 - (32,000)	
Deferred taxes	\$	87,000	\$ 456,000	

Realization of the deferred tax asset is primarily dependent upon sufficient future taxable income during the net operating loss carry forward period.

#### NOTE 15 - MULTI-YEAR AWARD

In January 2019 Shared Capital finalized a financial arrangement with a funder, New World Foundation. New World Foundation provided Shared Capital with a \$4,000,000 forgivable loan. The award will be used to provide loans to other borrowers meeting certain conditions. \$1,500,000 of this amount was received in each of 2021 and 2019.

Upon meeting certain benchmarks, all or parts of Shared Capital's loan payable to New World Foundation will be forgiven in future years. Under the terms of its agreement with a subrecipient organization, Project Equity, Shared Capital will retain 40% of any funds that are forgiven, and the other 60% will be allocated to Project Equity. None of the loans were forgiven in 2021 and 2020.

New World Foundation also provided a \$1,000,000 multi-year grant award to Shared Capital. 60% of the award will be allocated to a subrecipient organization, Project Equity. For 2021 and 2020, \$275,000 and \$325,000 of the award was recognized as grants and contributions revenue for Shared Capital, and \$185,000 and \$210,000 was contributed to Project Equity.

## NOTE 16 - RETIREMENT PLAN

Shared Capital has established a salary deferral retirement plan with matching contributions for participating employees. The plan has received IRS approval under Section 408(p) of the Internal Revenue Code. The plan covers all employees who have met certain service requirements. Shared Capital will match the elective contributions of an employee in an amount not exceeding 3% of the employee's compensation. Matching contributions totaled \$14,830 and \$12,217 for 2021 and 2020.

NOTES TO FINANCIAL STATEMENTS December 31, 2021 and 2020

### **NOTE 17 - RELATED PARTIES**

Several directors of Shared Capital are employed by, or are directors of, Shared Capital member organizations or other organizations that borrow from, lend to, or hold common or preferred stock in Shared Capital. Several Shared Capital directors as well as several staff members are members of the cooperative's individual class of members and hold common stock. They may also lend to Shared Capital.

Several staff members are directors of member organizations or other organizations that borrow from, lend to, or hold common or preferred stock in Shared Capital. A director of Shared Capital is an employee of a cooperative that is a member of one of the two LLCs in which Shared Capital holds an equity investment. A non-director member of Shared Capital's finance committee is an employee of a cooperative that is a member of the other LLC.

Such activities were in the ordinary course of business at normal credit terms, including interest rates and collateralization, and do not represent more than a normal risk of collection.

Significant related party activities for 2021 and 2020 are summarized as follows:

	2021		 2020	
Equity and deposits in related parties Notes receivable from related parties Long-term debt payable to related parties	\$	138,560 1,748,106 1,043,205	\$ 154,560 329,862 410,696	
Preferred stock held by related parties		656,807	440,159	
Interest income earned from related parties		97,820	31,052	
Interest expense incurred to related parties		25,652	11,057	

Additionally, an employee of National Cooperative Bank, from which Shared Capital has a line of credit disclosed in Note 7, is a member of Shared Capital's loan committee.

### **NOTE 18 - COMMITMENTS**

As of December 31, 2021, Shared Capital has made commitments of approximately \$1,995,000 to lend funds in the normal course of business to meet the financing needs of its members. These are commitments to extend credit that involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the financial statements.